



# NEIAHU Newsletter

January 2007

Volume 5-Issue 1

You can download Newsletters in a printable pdf format from our website, [www.neiahu.org](http://www.neiahu.org).



## In This Issue

[Meet your Board](#)

[Top Eight Health Industry Issues in 2008](#)

[Become a Leader](#)

[NEIAHU Donations to Community Harvest](#)

[Calendar of Events](#)

## Quick Links

[NAHU](#)

[NAHU Region 3](#)

[NorthEast Indiana AHU](#)

[Indianapolis AHU](#)

[Greater Northern AHU](#)

[South Central Indiana AHU](#)

**President:**  
**Phil Wenino-AFLAC**

**Vice President:**

Dear Barbara,

To change the way your name appears above, click on the "update profile/email" link at the bottom of this email.

## Don't miss this Month's Meeting!

**January 17, 2008**

**Noon at the Summit Club  
25th Floor - National City Bank Building  
110 West Berry Street - Fort Wayne, IN**

Speaker: Jack Fagan

Program:

**Myths of a Single Payor Healthcare System**

(CE approval is pending for presentation)

**Lunch:**

**Members**

**\$15.00**

**Non-Members**

**\$25.00**

Please RSVP to Jenelle Davis at  
[jdavis@intrahealthsolutions.com](mailto:jdavis@intrahealthsolutions.com)  
by January 10th, 2008.

Did you know that you can use your NAHU Bucks to pay for your lunch? Present unsigned bucks when you arrive, must be current.

## Phil Wenino-AFLAC

**Immediate Past President:**  
Rhonda Lloyd-Anthem

**Secretary:**  
Lisa Heinkel-Hylant

**Treasurer:**  
Rita Musser-Senior Insurance Solutions

**Awards Chair:**  
Rhonda McDaniel-IntraHealth Solutions, Inc.

**Communication Chair:**  
Barb Knox-IntraHealth Solutions, Inc.

**Education Chair:**  
Ned Hart-Parkview Health Plan Services

**Sponsors Chair:**  
Jody Kinsey - PHP

**HUPAC Chair:**  
Vacant

**Legislation Chair:**  
Cliff Miller-Wellpoint

**Media Relations Chair:**  
Ryan Stoneburner-Health Insurance Inc.

**Membership/Retention chair:**  
Jenelle Davis-IntraHealth Solutions, Inc.

**Technology Chair/Web  
Master:**  
Bill Hartman-Hartman Marketing

**Public Service Chair:**  
Crystal Michel-Med Partners

## Top Eight Health Industry Issues in 2008

### From the Price Waterhouse Coopers website

For the first time since President Bill Clinton was elected in 1992, the topic of healthcare is the most important domestic issue facing the U.S. population. That means health industry executives will spend much of 2008 discussing, being questioned about, and analyzing how the federal government could affect the current system. Meanwhile, consumers are taking more responsibility for decisions about their health insurance, drugs, and providers, and more government regulations are requiring public disclosure of quality, safety and costs. The coming year will be a pivotal one for the health industry,

## NEIAHU Christmas Donations to Community Harvest Food Bank



We collected \$280 and matched that to bring our Grand total up to \$500 plus the non-perishable items for Community Harvest at our annual Christmas Party!



“Either lead, follow, or get out of the way.  
But never try to do all three at the same time!”

## Calendar of Events

### February 2008

**21-NEIAHU BoardMeeting - 10:30am at the Summit Club**

**21-NEIAHU Monthly Meeting - Summit Club - 12:00 PM**

### **Re-Cap of Capitol Conference**

**Sponsor:**

### March 2008

**20-NEIAHU BoardMeeting - 10:30am at the Summit Club**

**20-NEIAHU Monthly Meeting - Summit Club - 12:00 PM**

### **Identity Theft 2 hr CE Credits**

**CE Presenter:**

### April 2008

**17-NEIAHU BoardMeeting - 10:30am at the Summit Club**

**17-NEIAHU Monthly Meeting - Summit Club - 12:00 PM**

with new market competitors, financial pressures, and regulatory requirements. To help health executives and policy makers anticipate and prepare for what's ahead, PricewaterhouseCoopers' Health Research Institute has identified the **Top Eight Health Industry Issues in 2008**. The report highlights impending changes - ranging from major changes in provider reimbursement, to new drug safety reporting requirements, to a potentially burgeoning market for individual health insurance - and how they could impact health organizations. [CLICK HERE](#) to download this report.

### **Become a Leader in the Industry and participate in the LPRT Program:**

NAHU formed the Leading Producers Round Table in 1942 to recognize the successful underwriters of Accident & Health Insurance. Today, the LPRT committee is committed to making LPRT the premier program for top Health, Disability, Long-Term Care and Worksite Marketing Insurance producers, carrier reps, carrier management, and general agency/agency managers. Through the hard work of the LPRT committee members, LPRT will offer new membership benefits, exclusive LPRT events, and new categories and qualification requirements. Receive LPRT qualifier discounts and free webinars provided by NAHU. For more information regarding LPRT visit [www.NAHU.org](http://www.NAHU.org).

**Speaker:**  
**Topic:**  
**Sponsor:**  
**CE Presenter:**  
**Topic & Hrs:**

#### May 2008

**15-NEIAHU Board Meeting - 10:30am at the Summit Club**  
**15-NEIAHU Monthly Meeting - Summit Club - 12:00 PM**  
**Speaker:**  
**Topic:**  
**Sponsor:**  
**CE Presenter:**  
**Topic & Hrs:**

#### June 2008

**19-NEIAHU Board Meeting - 10:30am at the Summit Club**  
**19-NEIAHU Monthly Meeting - Summit Club - 12:00 PM**  
**Speaker:**  
**Topic:**  
**Sponsor:**  
**CE Presenter:**  
**Topic & Hrs:**

Sincerely,

Barbara Knox  
NorthEast Indiana AHU Communications Chair

**NOTE:** *Copies of the NEIAHU By-Laws and Financial Reports, including the 2007-2008 Budget are available for review. Members may contact the Association Treasurer to request a copy.*

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