



# NORTHEAST INDIANA ASSOCIATION OF HEALTH UNDERWRITERS

P.O. Box 12342  
Fort Wayne, IN 46863-2342

## Board of Directors Meeting March 20, 2008

**In Attendance:** Phil Wenino, Rita Musser, Jenelle Davis, Crystal Michel, Ryan Stoneburner, Lisa Heinkel, Barb Knox, Cliff Miller, Jody Kinsey

**Absent:** Rhonda McDaniel, Bill Hartman

The meeting was called to order by Phil Wenino at 10:30 p.m. at the Summit Club on March 20th.

**MINUTES:** The January minutes were reviewed and approved with corrections noted by Rita. Crystal made a motion to accept the minutes and the motion was seconded by Phil. Motion carried.

**TREASURER'S REPORT:** The treasurer's report was distributed via e-mail before the meeting. Rita asked if the board wanted to make a donation of \$1,000 to ISAHU Pak from our chapter. Of that \$1,000 Rita is checking with Denny Wright to see if each board member can be credited \$50 from that money. Jenelle made a motion to accept the Treasurer's Reports as presented. The motion was seconded by Phil. Motion carried.

### **BOARD REPORTS**

**MEDIA RELATIONS:** None

**PUBLIC RELATIONS:** Matthew 25 is our designated charity for the 50/50 raffle. Crystal is going to contact Nancy Schenkel.

**PROGRAMS:** Ned Hart has resigned from the board due to a job change.

Dan Dietrich from Principal would like to offer a CE class to our membership. Jack Fagan will be our April speaker. June we will have installation of officers. Phil will make an announcement at this month's membership meeting regarding new board members.

**SPONSORS:** Med Partners will be our May sponsor. Dave Ryan from Renaissance would like to sponsor our website. This was tabled until the next board meeting.

**MEMBERSHIP:** Jody and Ryan both have a new member. Jenelle is going to create a welcome letter for new members.

**AWARDS:** Rhonda has the Pacesetter Award completed.

**COMMUNICATIONS:** We need to let Barb know of any speakers and sponsors so she can add this to the newsletter.

The cost for Constant Contact has increased to \$20 per month. Discussion was made regarding if we need this program. Yes, we do. Currently, Constant Contact is billing Barb's credit card. We will have them bill us as a chapter directly.

**LEGISLATIVE:** No Report

**NEW BUSINESS:**

Denny Wright is visiting each chapter, sharing what the State chapter is doing. Denny is the incoming Indiana State president and wants to know how the State chapter can help the local chapters. Denny visited with our chapter today.

Phil and Crystal met to discuss the golf outing. A tentative date has been set for June 26<sup>th</sup>. This date may not work due to the National Conference. Phil will get an alternate date.

Rita suggested that we could show the NAHU video for recruitment at our monthly meetings if we have a new member. Bill will get the video from the website for our use.

Phil will be chairing the Healthcare Conference. Lisa and Jenelle will meet with him regarding last year's conference and the steps involved. Phil said if he can't get a committee together that we could use a marketing person. He will be contacting Karen Rothermund to get more information.

**OLD BUSINESS:**

Julianne Lassus still owes money for the 2007 Healthcare Conference. Tower Bank still owes \$1,000 for the conference.

**The April meeting will be held on April 17, 2008, at 10:30 AM at the Summit Club.**

Respectfully Submitted by:

Lisa Heinkel  
Secretary