



NORTHEAST INDIANA ASSOCIATION OF HEALTH UNDERWRITERS

P.O. Box 12342
Fort Wayne, IN 46863-2342

Board of Directors Meeting February 21, 2008

In Attendance: Phil Wenino, Rita Musser, Jenelle Davis, Crystal Michel, Ryan Stoneburner, Lisa Heinkel, Bill Hartman

Absent: Rhonda McDaniel, Ned Hart, Barb Knox, Cliff Miller, Jody Kinsey

The meeting was called to order by Phil Wenino at 10:40 p.m. at the Summit Club on February 21st.

MINUTES: The January minutes were reviewed and approved. Bill made a motion to accept the minutes and the motion was seconded by Crystal. Motion carried.

TREASURER'S REPORT: The January Treasurer's Report was distributed via e-mail before the meeting. We made \$4 in February. Ryan asked if the report could show a year to year comparison. Rita was going to add that column. Crystal made a motion to accept the Treasurer's Reports as presented. The motion was seconded by Ryan. Motion carried.

BOARD REPORTS

MEDIA RELATIONS: Ryan will send the new officers in June to the local papers and magazines. Ryan wasn't sure if they would publish member of the year, but would submit an article.

PUBLIC RELATIONS: No report from Crystal. Ryan asked if we could pick on charity and use them for 2-3 years. Board should bring suggestions to the next meeting.

PROGRAMS: No report. There is a \$4 filing fee for CE. Who is paying this? It was decided that the chapter would pay the \$4 for members only.

SPONSORS: No report.

MEMBERSHIP: Jenelle passed out the lapse list of members and the full membership list. Jenelle is going to check with Renaissance to see how they obtained a mailing list. Renaissance sent a mailing regarding their product. Jenelle will check with Barb to verify if the April meeting will provide continuing education credits. Phil brought information regarding "Making membership easier" to

Jenelle. She received same information and is passing along to Barb to include in the next newsletter. It is an incentive program to recruit new members.

Phil went to Capitol Conference this year. He said there were not a lot of speakers. They did meet with Mark Souders assistant and he understood what NAHU stood for.

AWARDS: No Report

COMMUNICATIONS: No Report

LEGISLATIVE: No Report

NEW BUSINESS:

A discussion was made to move the board meeting to a different day. It was decided since this was the first time the board and the membership meeting were on the same day to keep it this way. We will re-visit this decision later in the year if need be.

Phil will send out a reminder to the board members a week before the meeting with the agenda.

OLD BUSINESS:

Phil received \$1500 for the golf outing from Renaissance. Crystal will be helping him on this event.

Since no one has volunteered to chair the Healthcare Conference, Phil said he would. Jenelle and Lisa said they would meet with Phil regarding last year's conference.

The March meeting will be held on March 20, 2008, at 10:30 AM at the Summit Club.

Respectfully Submitted by:

Lisa Heinkel
Secretary